

Invasive Species Network Hemlock Wolly Adelgid Cost-Share Program

Under this new model of cost share treatment:

- Detection Surveys: These surveys are conducted in the winter months, in attempts to determine the potential spread of HWA within Benzie, Manistee, Leelanau, and Grand Traverse counties. Detection Surveys will remain **free** for all 4 counties.
- Quote Survey: This survey will be conducted prior to delimitation if your property is known to have HWA. This survey will consist of walking the property, identifying where hemlocks are, the approximate number and size (DBH) of hemlocks, and will result in a quote for the price for delimitation and treatment services. **A Quote Survey will be a free service, up to one hour. Any time spent on your property over the one hour mark will require a \$50 deposit per hour. If you move forward with treatment, this deposit will be put towards the final cost of all services conducted.**
- Delimitation Services: Delimitation services consist of our crew visiting your property to tag and record data of your hemlocks. **ISN will cover 75% of the cost for Delimitation services***. When Delimitation Services have been completed, the customer will be required to pay the cost of Delimitation Services plus the cost of chemical(s) prior to receiving Treatment Services.
- Treatment Services: Treatment services consist of our crew visiting your property to treat your trees with insecticide for HWA. This service is completed between May and November. **ISN will cover 75% of the cost for labor for Treatment services***. **The customer will be required to cover the remaining 25% of labor cost for the Treatment Services, as well as 100% of the chemical cost.** Invoices for total cost of services will be sent out after treatment has been completed.

****Note: ISN will cover 75% of the Treatment and Delimitation Services to a total of \$2,000. In the event that the landowner chooses not to fund additional treatment beyond the \$2,000 limit, we can collaborate to identify which trees should be considered highest priority for treatment based on the infestation of HWA and the overall site needs.***

What this means for you now:

Unless instructed otherwise by you, we will contact you when we are planning on coming out to conduct a Quote Survey.

Once the Quote Survey has been completed, we will contact you and let you know an estimate for the Delimitation and Treatment services of your property, along with an updated Landowner Agreement Form for you to fill out if you want to continue with services.

If your property takes less than 1 hour to conduct a Quote Survey, you will not be charged a fee for your Quote Survey. **If you do not agree to continue with Delimitation and Treatment Services** and your property took more than one hour to conduct a Quote Survey on, you will be charged \$50 / hour after the first hour for the amount of hours spent conducting your Quote Survey. **If you agree to Delimitation and Treatment services, and your property takes more than 1 hour to conduct a Quote Survey, your Quote Survey service deposit will go to the final cost of all services conducted.** If you do not fill out the Landowner Agreement form, or if you don't agree to the terms of the form, we can discuss other options with you.

Once terms of service are agreed upon, we will continue with the Delimitation and Treatment services as discussed.

We understand that this represents a change in how we operate, and we appreciate your patience as we evaluate our current resources and pursue additional funding opportunities.

If you would like to pursue additional services and/or quotes from another contractor, we are happy to provide a list of forestry and tree care experts in your area.

Thank you for your understanding and continued partnership as we navigate this transition.

As always, if you have any questions or concerns, please do not hesitate to contact us.



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